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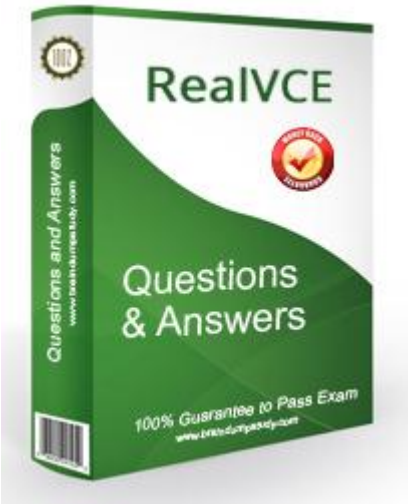

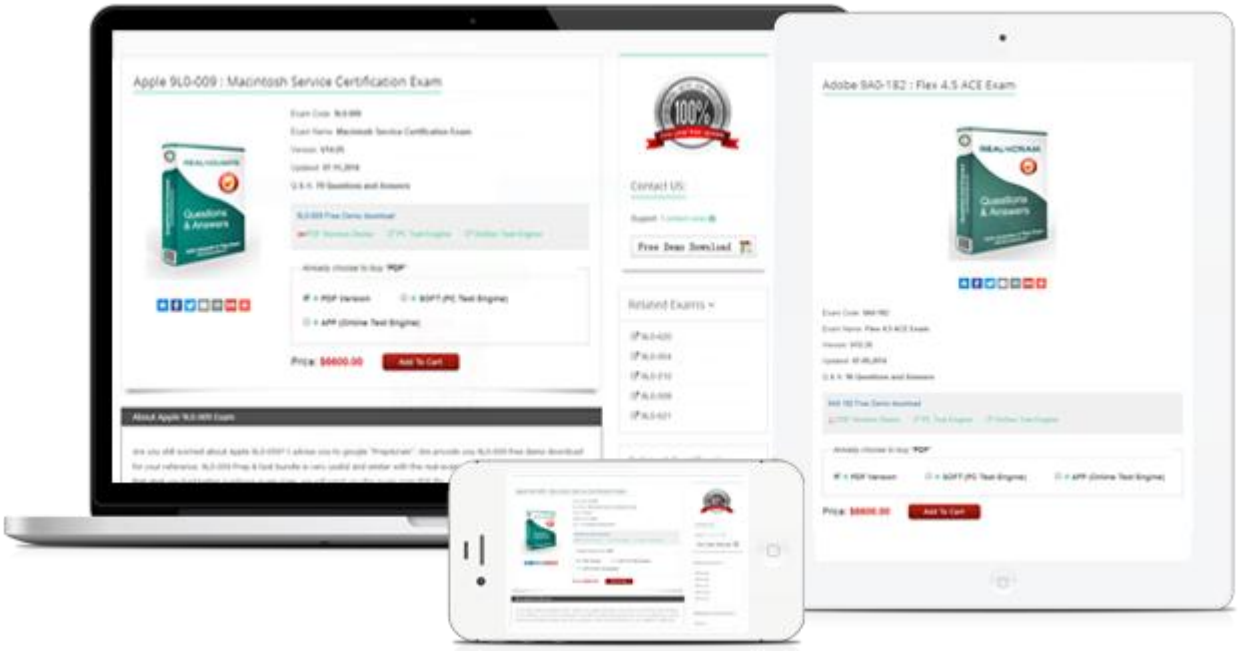

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Exam : **C_C4H430_94**

Title : SAP Certified Application Associate - SAP Commissions Implementation

Vendor : SAP

Version : DEMO

NO.1 Which of the following pipeline runs creates a new dataset that can be viewed in dashboards?
A. Purge Approved Data
B. Validate and Transfer
C. Approve Calculated Data
D. Reset Data
Answer: C

NO.2 You are configuring SAP Commissions to allow single sign-on. Which of the following authentication settings should you use?
A. Enable the Allow Users to Change Password setting.
B. Disable the Allow Users to Change Password setting.
C. Enable the Usernames are Case-Sensitive on Login Page setting.
D. Enable the Require Authentication for Proxy Log-in setting.
Answer: D

NO.3 Your compensation plan has three deposits for one of your payees. Deposit 1 has a value of $2000 with an Earning Code of Hardware Sales and an Earning Group of Commission. Deposit 2 has a value of $4500 with an Earning Code of Router Sales and an Earning Group of Commission.Deposit 3 has a value of $8000 with an Earning Code of Sales Bonus and an Earning Group of Quarterly Commissions Bonus. Given this scenario, how many payments would result from these deposits and for what amounts?
A. Two payments: Payment 1 for $4500 and Payment 2 for $10000
B. Two payments: Payment 1 for $6500 and Payment 2 for $8000
C. One payment for $14500
D. Three payments: Payment 1 for $2000, Payment 2 for $4500, and Payment 3 for $8000
Answer: B

NO.4 Your company requires new sales representatives to reach 60 days of employment before receiving any bonus payment. How would you configure this in the compensation plan?
A. Add a conditional hold to a deposit rule.
B. Add a conditional hold to a credit rule.
C. Add a condition to a deposit rule.
D. Add a condition to an incentive rule.
Answer: A

NO.5 For which objects can you create a Variable? Note: There are 3 correct answers to this question.
A. Formula
B. Lookup Table
C. Territory
D. Classifier
E. Rate Table
Answer: B,C,E

NO.6 What are some characteristics of a position? Note: There are 2 correct answers to this question.
A. A position CANNOT be reused.
B. A position name does NOT have to be unique.
C. A position CANNOT have multiple participants at a given time.
D. A participant can have multiple positions at a given time.
Answer: C,D

NO.7 What options can you set within the User Preferences workspace? Note: There are 3 correct answers to this question.
A. Enable Processing Units
B. Default View Data
C. Payment Threshold
D. Prompt Settings
E. Default Business Unit
Answer: B,D,E

NO.8 Which of the following are characteristics of Credit Types? Note: There are 2 correct answers to this question.
A. They are a required field on the credit output.
B. They are used to identify credits by product or sale type.
C. They are used in credits to define Territories.
D. They are an optional field within the system.
Answer: A,B